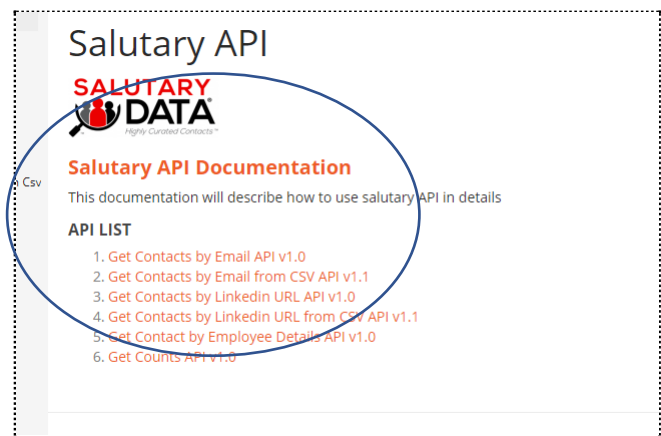


Salutary API Information

API Functionality:

- 6 API functions/endpoints
- Three primary input matching options:
 - Email
 - Linked In URL
 - Employee Name and Company
- Powerful bulk matching of up to 10,000 emails or Linked In URLs thru a single API call;
- Or use the CSV file upload option (up to 1Mb), allowing inputs of 40,000+ emails or LinkedIn URLs .
- Entire contact record is always provided as output; not just a field
- Option to require matches must have:
 - Mobile/Direct Dial numbers
 - Linked In Urls
- Output Format options: JSON or CSV
- Coming soon: count only and random subsets in API functionality
- Detailed documentation/Tech Support
- Track previous downloads to see prior matches or to re-download your files



API USE CASES

- Match and Enrich your existing B2B contact records
 - Mobile and Direct Dial Phones for telemarketing
 - Verified emails for targeted campaigns
 - Linked In Urls
- Append data for Sales and Marketing Campaigns
- Enrich Leads via Web Form-filling
- Contact Validation –keep data up-to-date
- CRM Data enrichment, cleansing and hygiene
- API to API integration
- Boost your lead generation products and services
- Use Get Counts API to build a free Contact Count Engine into your own UI application
- Proven reliability and high-throughput
- Flexible Purchase options available

Salutary GUI Information

Find Targeted Leads

[Upload Pre-populated Template](#)
[Download Sample Template](#)

Job Function Job Level Title
 Employee Size Revenue Company/City
 Contact Name Location Industry/SIC Code

Records must have :

Mobile phone number Or Direct dial phone number :
 Mobile phone number :
 Direct dial phone number :
 LinkedIn URL

Run Suppression List

[Get Count](#) [Reset](#)

Total Companies: 4,729,355
Total Contacts: 32,834,774

GUI Functionality:

- Search across numerous contact and company variables: title, function, company size, location, company type and industry
- Ability to require “Must-have” search variables
 - Mobile/Direct Dial Phones
 - Linked In URL
- Run unlimited, fast counts
- Download CSV files
- Track previous downloads to see prior matches or to re-download your files
- Convenient and powerful Pre-populate search template
- Suppression List capability
- Coming soon: Random subsets of your target list for smart A/B testing and limits per company
- Entire contact record is always provided as output (vs limited fields)
- Technical Support team

GUI USE CASES

Add new, quality U.S. B2B inventory and expand your products and services

Precision searching for verified emails, phones and full contact records

Account-Based Marketing:

- Preload a list of your top 1,000 target company accounts via their domain names
- Run an initial count
- Further narrow your search with other fields in the UI

Flexible contact searching by actual title or title or company keywords

- Alone or in combination with other search variables
- Get a count, further refine by size of company and level

Run counts by uploading up to 30,000 inputs such as

- SIC Codes
- ZIP Codes
- Function Type
- Level
- ...plus 10 other variables

Salutary Database

Database Highlights:

- Sourced from numerous high-quality suppliers
- Rebuilt quarterly
- Over 40MM U.S. B2B records
- 100% verified emails
- 35M LinkedIn URLs
- 10M Mobile phones and 10M direct dial phones, both growing continually

Value-added Attributes:

- Optimal blend of vast coverage and high quality
- Emphasis on key B2B decision makers
- Focus on curation quality:
 - Source selection
 - Clean and Deduplicate
 - Normalize
 - Verify and score contact quality

Data Fields Coverage

B2B Contact Info

First and Last Name

B2B Email

LinkedIn URL

Mobile Phone

Direct Dial Phone

Professional Info

Title (Full text of actual)

Job Function (18)

Job Level (6)

Company Info

Common Company Name

Company/Org Domain Name

Revenue and Employee Size ranges (6)

Industry: SIC and NAICS

State and Zip Code

Full Address and Phone